



WHITEvoid operates at the horizon where art, design and technology meet.

Our Berlin based multidisciplinary design studio is comprised of specialists in interaction, media and product design, architecture, mechanical and electronic engineering. Our installations and products are created for events, museums, trade fairs, festivals, concerts and clubs. Our house brand KINETIC LIGHTS is the leading specialist in kinetic lighting. Our products and designs have gained worldwide recognition and received several awards.



Business Development Art & Event Manager (m/w)

We are looking for a new team member who lives for arts & events to accelerate and grow our network and (business) opportunities.

Business Development Art & Event Manager is responsible for overseeing all functions and activities to promote the growth of art as a business model. You should be a creative, dedicated, and dynamic individual who is sensitive to the nuances between art and business and understand how to support and foster a healthy creative environment.

YOUR TASKS:

Your primary focus is on major permanent immersive art installations. Also you will be working on topics like travelling exhibitions, temporary experiences, product development, etc.

- * You take over the strategic and operational responsibility of acquiring new business opportunities
- * You are responsible for the systematic support, development and maintenance of strategic relationships (art festivals, location partners, sponsors, etc.)
- * You convert customer requests successfully into business deals
- * You plan and actively request art exhibitions and events around the world
- * You have the overall responsibility for the preparation of strategy meetings, budget rounds, contract negotiations and presentations to our customers and partners

- * You take over the control and support of the project teams in their daily work through structured supervision
- * You support and accompany our team in pitch processes
- * You report directly to the upper management

WE OFFER:

- * Independent creative work and enormous international market potential
- * Work in an interdisciplinary, agile team with in-house skills in architecture and exhibition design, creative programming, product design and development, construction and prototyping
- * Close cooperation with the management
- * Agile, motivated team with hands-on mentality
- * Unconventional and challenging international projects in the field of art, architecture, show and event
- * Employee profit sharing
- * Team events, delicious coffee and fun on the pinball machine

YOUR QUALITIES & SKILLS:

- * You have a business administration or event management degree or similar.
- * You have strong communication, interpersonal and relationship building skills.
- * You have many years of professional experience in an event and/or art management and/or creative agency.
- * You already have a large network and you are in contact with relevant decision makers (clients, sponsors, partners).
- * You are characterized by conceptual thinking, creativity and out-of-the-box thinking.
- * You have intensive negotiation skills.
- * You convince by a strong customer and success orientation coupled with a structured way of working.
- * You have a sense of energy, ownership, and personal commitment to your work.
- * You present a strong vision for the future and the steps we need to take to get there.
- * You have an affinity with trends in the areas of interaction, media and product design.
- * You have fluent English and German language skills in spoken and written (further languages are a plus).
- * You are willing to travel.

HOW TO APPLY:

If we have aroused your interest in this exciting task, send us your digital application with a CV and photo stating your salary expectations by e-mail.

CONTACT:

WHITEvoid GmbH
Ms Seda Kutlar

T +49 30 56730919
jobs@whitevoid.com

Koepenicker Chaussee 4
10317 Berlin

Information on our products and services:

www.whitevoid.com
www.kinetic-lights.com