



WHITEvoid is an art and design studio. Our work spans a wide range of worldwide cutting edge projects and scales. From architecture, interiors and light installations to interactive exhibits and custom-made applications. Our latest architectonic designs realize complex unique ideas and adorn clubs, shops, exhibitions, shows and more.

The team is comprised of specialists in architecture, product design, mechanical-, electronic- and software engineering. We are strongly driven by technology, innovation, and experimentation. We dare to think big and push the boundaries in complexity and beauty of each project.

Our house brand KINETIC LIGHTS is the leading specialist in kinetic lighting. For more than fifteen years our designs and products have earned awards and worldwide recognition for delivering professionally engineered lighting equipment.



Business Development Manager (f/m/d) fulltime

YOUR TASKS:

- * operational management: planning, proposal preparations and implementation of projects
- * responsibility for strategy, budget and presentations to clients and partners
- * draft and negotiate contracts
- * ensure a successful implementation of projects in close cooperation with cross-functional departments
- * on-site point of contact and coordinator
- * continuous planning, monitoring and optimization of processes and costs (progress and quality control)
- * acquisition as well as further development of strategic relationships with clients, partners and sponsors
- * support for the expansion of new business opportunities

YOU BRING:

- * 5+ years of professional experience in event or project management
- * completed studies is a plus (business administration/event management/architecture or similar)
- * excellent organizational skills
- * strong networking skills
- * strong negotiation and communication skills
- * personal responsibility, commitment and hands-on-mentality
- * conceptual thinking, creativity and out-of-the-box-thinking
- * high level of comprehension
- * technical and spatial understanding
- * fluent English and German
- * willingness to travel

WE OFFER:

- * a challenging position
- * high level of self-management and organizational flexibility
- * extraordinary and large scale international projects in the field of art, architecture, show, exhibition and event
- * highly motivated international team
- * modern studio next to the river Spree in East Berlin
- * wild card option to join our projects on site at world-wide destinations
- * team events, BBQ, fruits, delicious coffee and fun at the pinball machine

HOW TO APPLY:

We look forward to receiving your application including CV, motivation letter and salary expectations by e-mail.

CONTACT:

jobs@whitevoid.com

Information on our products and projects:

www.whitevoid.com
www.kinetic-lights.com
www.darkmatter.berlin